



## DATASHEET

# Smart Time for DTE

SMART TIME Powered by Smart WebParts

## Overview

Transform your DTE system, whether it be DTE Enterprise or Axiom, with Smart Time. Smart Time adds on-demand time capture to your DTE system to help timekeepers construct their time entries by providing them a journalized record of their day's activities. Smart Time's goal is to trigger the timekeeper's memory to accurately book all the hours and partial hours worked throughout the day. Its objective is to simplify the timesheet construction process and to find leaked time that needs to but might not otherwise get billed.

## A Revenue Generator

Leaked time has forever plagued firms that bill by the hour. Over the course of a month, there are a lot of billable events that last less than 30 minutes. Timekeepers often underestimate or entirely forget to record these hours. Smart Time closes the leak and will increase billable hours.

Timekeepers will no longer say, "I've been working for eight hours but only have six hours on my timesheets." That's because Smart Time takes the pain out of preparing complete and accurate timesheets.

Finding an additional four to five hours of leaked time per month stands within reason. For example, four hours per month of found time for a timekeeper with an average billable rate of \$400 yields an additional \$19,200 in billable time. Smart Time will pay for itself almost immediately. It has a compelling Return on Investment thesis.



## How Does It Work?

Launch Smart Time in your browser and pick a Quick Search date (Today, Yesterday, This Week or Last Week) or select a date range from the calendar. Immediately, Smart Time polls your firm's systems and returns information about every event the timekeeper completed throughout that day. It finds emails, calendared meetings, phone calls, mobile calls, research, documents and more.

Smart Time processes all of the data through our Relationship Engine to assign client matter codes to events, and to add relevant information to the event description in order to jog the timekeeper's memory.

The Smart Time grid returns one line for every event. Click a button and the entry is passed into DTE.

## DTE Integration

### Data Synchronization

With one click from the Smart Time grid, users can pass time captured entries from Smart Time to DTE. In DTE the user can edit and release the entries just like records originating from DTE TimeSaver or Axiom itself.

### Easy to Deploy

Smart Time for DTE is easy and fast to deploy. Installations are typically completed in just a few weeks. For DTE Axiom installations, Smart Time can share the same Microsoft IIS server.

# Transform Your DTE System with Smart Time

## Technical Facts

**System Requirements:** Microsoft IIS Server. Browser: Microsoft Internet Explorer , Google Chrome or Firefox with Microsoft Silverlight plug-in.

**Data Connectors:** Pre-built connectors are available for Microsoft Exchange Server, Microsoft SharePoint Server, Interwoven Worksite, Open Text Document Management, Blackberry Enterprise Server, Nortel, Avaya, Cisco, CA Filesurf, Interaction, Equitrac and Copittrak. If you have other systems you want to include in your Smart Time output, custom connectors can be easily programmed to enhance your implementation.

**DTE Connector:** The Smart Time DTE Connector synchronizes validation tables and the export of captured events from Smart Time to DTE.

**Implementation:** The application is implemented remotely by our support department. Implementation is often completed in just two weeks.

**Technical Support:** Get direct, one-on-one communication with a support specialist.

## Software Subscription

Smart Time is only offered on a month-to-month subscription basis. Your subscription fee includes: use of the software; maintenance upgrades; new version releases; and access to our Support Department.

The key benefits of the program are:

**Reduce Initial Cost of Ownership:** No need to authorize a large cash outlay based upon a traditional purchase and maintenance plan.

**Known Cost of Ownership:** It's plain and simple. It's the subscription cost.

**Immediate Write-off of Costs:** The yearly subscription fee can be expensed, where licensed software must be capitalized and then depreciated over many years.

**Changes with Your Needs:** The system is scalable. Your subscription scales up or down to reflect changes in timekeeper headcount.

## About Smart WebParts

Smart WebParts provides innovative software solutions designed to help law firms and other professional services organizations maximize profits.

The team consists of experts with more than 100 years combined experience in the finance, accounting, process engineering and technology industries. Leveraging this expertise, Smart WebParts employs proven, best-of-breed technologies, tools and production processes, and innovates and creates new tools when necessary.

Smart WebParts is a privately held company headquartered in Los Gatos, California.

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